

Message Text

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PAGE 01 STATE 105073

72

ORIGIN COME-00

INFO OCT-01 ARA-10 EUR-06 EA-07 ISO-00 EB-05 RSC-01 /030 R

66619

DRAFTED BY OIM/PD/RCS:CAGENDREAU/4009/BEL

APPROVED BY EB/OCA/REP:LHPOMEROY

OIM/PD/MRD/NABASSETT/4009

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FM SECSTATE WASHDC

TO AMCONSUL HONG KONG PRIORITY

AMEMBASSY KUALA LUMPUR PRIORITY

AMEMBASSY LONDON PRIORITY

AMEMBASSY PARIS PRIORITY

AMCONSUL SAO PAULO PRIORITY

AMCONSUL SYDNEY PRIORITY

INFO AMEMBASSY CANBERRA PRIORITY

AMCONSUL RIO DE JANIERO PRIORITY

AMEMBASSY BRASILIA PRIORITY

UNCLAS STATE 105073

E.O. 11652: N/A

TAGS: BEXP,LE,HK,MY,UK,FR,BR,AS

SUBJECT: AVIONICS & AVIATION SUPPORT EQUIP. - GLOBAL MARKET RESEARCH

REF: STATE A-2719

1. CABLE SOONEST VERIFICATION WHETHER CONTRACTS

WHICH MAY BE EXECUTED PURSUANT TO BIDS RECEIVED FOR SUBJECT
PROJECT WILL BE IN LOCAL CURRENCIES OR DOLLARS. IF IN LOCAL
CURRENCY, REQUEST POST SPECIFY IN CABLE A SINGLE LOCAL
CURRENCY/U.S. DOLLAR EXCHANGE RATE IT RECOMMENDS BE USED
TO UNIFORMLY CONVERT LOCAL CURRENCY BID PRICES (EQUIVALENT
TO CONTRACT PRICE) INTO DOLLARS. RECOMMENDED RATE NEEDED
TO PERMIT COMPARATIVE BID PRICE EVALUATION IN DOLLAR TERMS
AND AS BASIS FOR ISSUANCE DOLLAR BUDGET AUTHORIZATION.

2. FOR LONDON: YOUR 05736 CITES ONLY DOLLAR PRICES.

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IF CONTRACT(S) TO BE EXECUTED IN POUNDS WHAT IS RECOMMENDED

RATE THAT SHOULD BE USED TO DERIVE BID/POTENTIAL CONTRACT
PRICE IN POUNDS?

3. FOR HONG KONG: POST HAS CONVERTED BIDS INTO HK DOLLARS
IMPLYING, AS IN PAST, THAT CONTRACTS WOULD BE EXECUTED IN
THAT CURRENCY. CAN YOU, HOWEVER, PROVIDE A SINGLE HK/
DOLLAR RATE FOR CONVERSION TO DOLLARS?

4. WHERE A POST HAS NOT YET CABLED SUMMARY OF BID PROPOSALS,
DATA REQUESTED IN PARA 1 ABOVE CAN BE INCLUDED IN SUMMARY
CABLE. RUSH

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 MAY 1974
Decapton Date: 01 JAN 1960
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE105073
Document Source: CORE
Document Unique ID: 00
Drafter: CAGENDREAU/4009/BEL
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740125-0234
From: STATE
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1974/newtext/t19740533/aaaabcuo.tel
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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